



## Senior Product Manager

Washington D.C. Area (Vienna, VA)

### Position Overview

Alarm.com, a highly innovative and entrepreneurial technology company, is seeking experienced technical Product Managers to guide products through all stages of development from conception to market launch. Alarm.com offers security, awareness, and control to more than 800,000 end users of our home automation, security, and energy management solutions in the residential and commercial space. Very few small companies innovate and develop across as broad a range of technologies as Alarm.com. We were the first to launch a wireless security solution in 2003 and continue to leverage the latest wireless, web, and mobile technologies to extend our large patent portfolio.

This position is ideal for the candidate who seeks a small, friendly company culture where one can work closely with smart and highly productive people across a very interesting spectrum of technologies to develop outstanding consumer products. Senior Product Managers are needed in a number of product development areas including **energy management, video products, and commercial products.**

### RESPONSIBILITIES

Senior Product Managers are responsible for working closely with senior management and executives to define product vision and strategy, gather requirements, and collaborate with the engineering team to execute on product deliverables in order to successfully meet corporate goals and the needs of the clients.

Responsibilities include:

- Effectively managing the entire product development life cycle: Writing specifications for the engineering team, testing new products and features, managing beta programs, developing product marketing materials and technical documentation and supporting existing products.
- Developing go-to market strategy for new products.
- Conducting market research: Gathering feedback from customers and analyzing product landscape.
- Educating internal and external stakeholders, and also developing and delivering product presentations and training.
- Measuring and ensuring that revenue and customer satisfaction goals are met by collaborating with multiple departments including the engineering, quality assurance, customer support, sales, and marketing teams.
- Working closely with executives to define product vision and strategy for existing products built on the Alarm.com platform as well as new products within energy management, video products, commercial products and other product segments.

### REQUIREMENTS

- Minimum B.S. or B.A. from a competitive school with strong academic performance (higher level degree is a plus)
- 6+ years technical product management or product design experience including experience working directly with developers and executives
- Proven experience managing projects including ability to adapt to changing requirements and shifting priorities



- Ability to build consensus across teams to achieve goals
- Experience in the following areas is a plus: User Interface design, web/mobile development, computer programming, computer networking, IP video recording, cellular/wireless technology, home security systems, residential HVAC systems, smart grid technology, energy management, home automation
- Highly motivated, resourceful, self starter with ability to deliver results
- Strong quantitative, analytical, and critical thinking skills
- Excellent written and oral communication and presentation skills
- Ability to work on multiple projects simultaneously in a small, fast-paced environment
- Leadership and mentoring skills required to lead and develop direct reports
- Strong computer skills (e.g. Excel, Word, PowerPoint)
- Interest in consumer technology
- Strong business acumen and knowledge and ability to communicate at executive level
- Work Authorization: U.S. Citizens & Permanent Residents

#### **COMPANY INFO**

Alarm.com, founded in 2000, is the industry leading technology provider of interactive security solutions. Through advanced wireless monitoring, mobile and web-based services, and a proven hosted services platform, Alarm.com helps protect hundreds of thousands of residential and commercial customers throughout the United States and Canada. Alarm.com's products and services are offered exclusively through a network of over 2,500 licensed and authorized Security Dealers. Alarm.com's headquarters is located in Vienna, VA. For more information, visit [www.alarm.com](http://www.alarm.com).

Alarm.com is an Equal Opportunity Employer

**TO APPLY:** Please email cover letter and resume to  
[OPSCAREERS@ALARM.COM](mailto:OPSCAREERS@ALARM.COM)